

# UNIFIED COMMUNICATIONS

## BUILD THE IDEAL COLLABORATIVE IP SYSTEM.

TERACAI can help you combine both voice and data communications into a single system to bolster collaboration throughout your enterprise. With over 30 years of experience in telecommunications, we understand the migration strategies that can help you improve productivity, remove obstacles, and streamline your communication systems through IP telephony, conferencing, wireless and mobility.

A converged IP network provides cross-functionality and increased performance across disparate services to enhance your business capabilities. We've handled hundreds of migrations – everything from small office environments to large enterprise-sized deployments. Let TERACAI provide the expertise in Cisco® solutions to improve efficiency and productivity, and unify all your communication systems.



# TERACAI

800.913.9459 ■ [www.teracai.com](http://www.teracai.com)





# IMPROVE PRODUCTIVITY AND COLLABORATION WITH UC THROUGH TERACAI.

OUR BEST REFERENCES  
ARE OUR CUSTOMERS.  
TAKE THEIR WORD FOR IT:

“ Unified communications is a very new space and (TERACAI) really understand(s) it. Our company was basically an email company before and this is sort of opening us up to instant messaging and collaboration and personal video conferencing – it’s really made a big difference.”

- Scott Crowell

“ I’ve worked with quite a few integrators and it ended up if you didn’t spend X amount of dollars with them then you were getting less and less support, but I haven’t found that with TERACAI. No matter what I’m doing, I always get the same level of support all the way through so that really builds a good relationship with us and the company.”

- Damien Ball

“ Of all the vendors that I’ve dealt with over the years, I don’t think I’ve ever run across another vendor that has actually delivered every time.”

- Bill Baker

## FEATURES OF A TERACAI SOLUTION

Cisco® Advanced  
Unified Communications  
Specialization

Early adopter of  
UC technology

Agile national vendor

Day 2 support

Multi-vendor,  
multi-generational  
testing laboratory

RecertPlus™ – the authorized  
alternative to new equipment

Hundreds of thousands  
of Cisco voice endpoints  
supported to date

Cisco Customer Satisfaction  
Excellence designation  
every quarter since the  
program’s inception

## ADVANTAGES FOR YOU

We have the experience, training and expertise to make a potentially complex change of technology simple for you.

Having deployed Cisco Unified Communications and Unified MeetingPlace in our own company, we have firsthand knowledge of its proven benefits and can leverage that unique experience for our customers.

We see best practice solutions nationally, not merely from a local vendor viewpoint, so we can provide best-of-the-best design practices.

We’re there for you after you go live to make sure you understand your new system – we train the trainers!

Our lab is used for hands-on interoperability and proof-of-concept testing. We can use it to mirror your current configuration and illustrate potential UC platforms that could work for you.

With RecertPlus, you get products that are fully refurbished to Cisco original factory specifications and immediately eligible for programs such as SMARTnet®, IOS upgrades, EC level upgrades and TERACAI configuration and maintenance services. It’s a great way to stretch your IT budget money and still get the convenience, knowledge and support of a trusted partner like TERACAI.

Our extensive experience means we can support any implementations you have in mind, from small environments to global enterprises.

We’ve demonstrated time and again that we put our customer’s needs at the forefront of our business practices. You can count on our commitment to your satisfaction.



  
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TERACAI is committed to providing advanced Cisco® infrastructure solutions customized to the needs of each customer. RecertPlus™ products are your authorized alternative to new networking equipment paired with our dedicated and reliable service offerings. We’re your trusted partner with the experience, knowledge and expertise to deliver the technology and support to accomplish every customer’s business missions.