

# WHO WE ARE

## THE NEW STANDARD IN CISCO® PARTNERSHIP.

TERACAI's mission is to provide the Cisco® advanced technology solutions you need, with the individual attention you deserve. It's right there in our name, Authorized Cisco Advanced Infrastructures. That's what you get with TERACAI.

Our RecertPlus™ products are the alternative when new simply isn't an option. They're reconditioned equipment authorized by Cisco® and backed by the unparalleled support and individual attention only TERACAI and Cisco can offer. Get the quality refurbished Cisco equipment you trust, with the convenience and expertise of our team of engineers to back it.

Plus, you can utilize our experience and knowledge with SMARTnet® to help organize all the specifics of your contracts. We've enjoyed a fruitful partnership with Cisco for over ten years. TERACAI is literally the embodiment of our dedication to providing Cisco quality with the expertise and dedication every customer deserves.



# TERACAI

800.913.9459 ■ [www.teracai.com](http://www.teracai.com)



# TERACAI – ADVANCED INFRASTRUCTURES, EXTENSIVE KNOWLEDGE, TRUSTED SOLUTIONS.



## WHAT SETS TERACAI APART:



- A Cisco® Partner since 1997, and a Silver Partner since 2006, our experience and knowledge makes your job easier.
- Largest volume partner worldwide for authorized Cisco reconditioned equipment helps to ensure we have the products you need when you need them.
- RecertPlus™ offerings backed by unparalleled support and individual attention take the hassles out of your daily IT challenges.
- Our designation by Cisco for Customer Satisfaction Excellence since the program's inception demonstrates you will be a satisfied customer.
- Cisco specializations: Advanced Unified Communications, Advanced Security and Advanced Wireless – we have the depth of expertise you can count on.
- Cisco certifications: CCIE, CCNP, CCSP, CCVP, CCNA, CCDA and many more – we have the knowledge you need to understand and solve the challenges you face.
- Comprehensive in-house SMARTnet® expertise – we make your SMARTnet contract management worry-free.

## RECERTPLUS™

- Authorized Cisco reconditioned equipment backed by TERACAI support and services
- Comes standard with full Cisco warranty and Technical Assistance Center (TAC) support
- Immediately eligible for SMARTnet and Next Business Day (NBD) replacement from TERACAI

## SMARTNET®

- Organize details throughout your contract
- Co-terminate contracts to one end date
- Offer initial registration guidance



## SERVICES

- **Installation** – efficient and cost-effective project planning and installation offerings
- **Staging and Configuration** – save time and resources and get equipment that is ready to install
- **Telephone Support and Block Time** – from one-time needs to ongoing support throughout your project



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TERACAI is committed to providing advanced Cisco® infrastructure solutions customized to the needs of each customer. RecertPlus™ products are your authorized alternative to new networking equipment paired with our dedicated and reliable service offerings. We're your trusted partner with the experience, knowledge and expertise to deliver the technology and support to accomplish every customer's business missions.