

Business-Powered Technology™

Technology drives our business forward – TERACAI helps you harness this driving force. We find the right technology for you then help you use it as a competitive advantage.



TERACAI helps you get the most out of your technology investment so you can focus on making your organization thrive.

HOW ARE WE DIFFERENT?

WE'RE A DIFFERENT KIND OF TECHNOLOGY PARTNER

We not only partner with you to plan and implement your technology, but we stick around to make sure you use it to its fullest potential.



TERACAI®

Enterprise Networking Collaboration Services Security

www.teracai.com • 1.800.913.9459 • 315.883.3500

SERVICES >

PROFESSIONAL SERVICES

Our unique methodology allows us to fully understand the specific needs of your organization and makes partnering with us easy.

Our engineers hold extensive certifications and specializations, and bring real-world, in-the-trenches global IT experience.

MANAGED SERVICES

Our managed services are designed to simplify and allow for better vision and control of your technology infrastructures.

CLOUD SERVICES

You can receive the benefits of software platforms without the expenditure of costly hardware foundations, maintenance and internal management.

TESTING LAB

In-house live network testing facility where we can analyze technology in real-world networking scenarios through hands-on demos illustrating the effectiveness of any potential solution.

STAGING AND CONFIGURATION

State-of-the-art staging and configuration center where our engineers can re-create your live network environment to pre-configure complex solutions and test them in a safe environment prior to implementation.

WORLD-CLASS FACILITIES



PARTNERS



Generations Bank

TERACAI's level of expertise was fantastic, they were excellent throughout the entire process, and I can't say enough for the support team. They acted as if they were a part of our own team. They were here all night doing phone upgrades. They were on-site to make sure everything worked for the Farmington opening... We really saw TERACAI as an extension of our team.

Crouse Radiology Association

They started with a network assessment for us and it was phenomenal; it was a very good job, very well done, thorough. The documentation was something that we hadn't had before so that impressed me and it impressed my bosses. ... The reason we've grown is the stability that we've put in place with TERACAI on that network; (it) has allowed us to grow our business over the last two years substantially.

OneGroup

Technology is a great thing, but you've got to get people comfortable with it. We definitely consider TERACAI to be more than a vendor—they're an extension of our team. That's made my job so much easier that I'm not struggling and I have a resource that I can ask questions to. Our ongoing work with TERACAI is going on today and will continue for a long time.

Cayuga Centers

We were looking for a company that was local. Somebody that we can work with, somebody that we were able to get help right away. So we found TERACAI. TERACAI stepped forward in helping us get this project going. It was very short notice, and TERACAI was able to pull it off for us.

Customer Satisfaction Excellence is the highest distinction a Cisco partner can achieve within the Channel Partner Program. TERACAI has consistently achieved this honor since our inception in 2009, putting us in the top 1% of 17,000+ Cisco Partners for service.



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